# Sherry Cooper Assoc.

# Canada's Economy Strengthens

Dr. Sherry Cooper Chief Economist Dominion Lending Centres



June 8, 2017



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## Global Economic Growth Up Slightly In 2017



Canada and US Lead

China Slows

Europe Stable at 1.6% Growth

Oil Prices Under \$50 US

## Global Growth Edges Upward in 2017



Forecast = IMF World Economic Outlook, Update, January 2017 Source: IMF World Economic Outlook Database

## U.S. Economy Accelerates From Last Year





Business Investment Improves

Residential Construction Strong

**Retail Stores Consolidate** 

**Unemployment Low** 

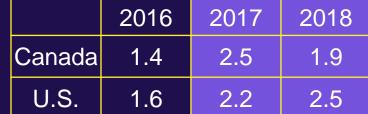
Fed Reduces Liquidity

Fiscal Uncertainty

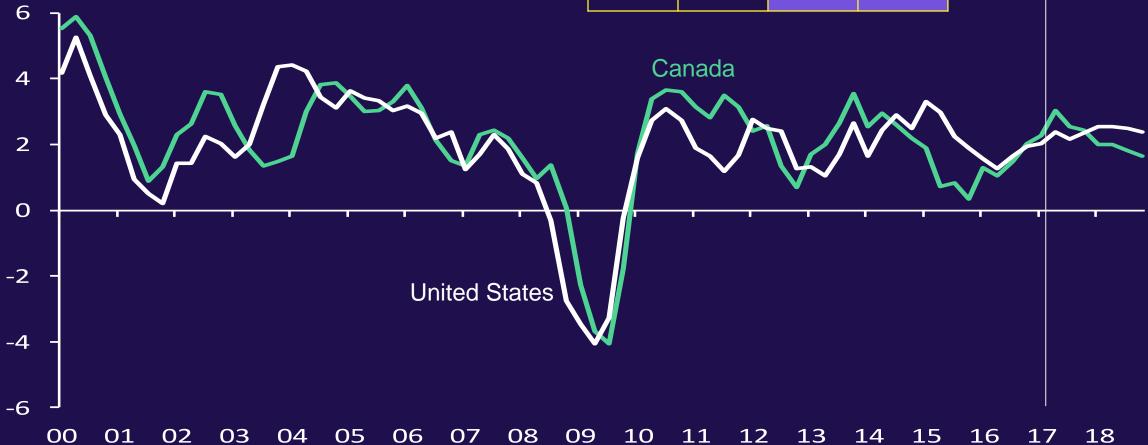




Real GDP (year/year % percent)



Forecast



# Unemployment Rate Very Low

(percent)



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## Canadian Economy Strengthening



Overall Job Growth Strong
Exports Trend Higher
Alberta Begins Recovery
NAFTA Uncertainty
Housing Concerns



## Canadian Growth Improves In 2017

Real GDP

(Q/Q at annual rate, percent change)



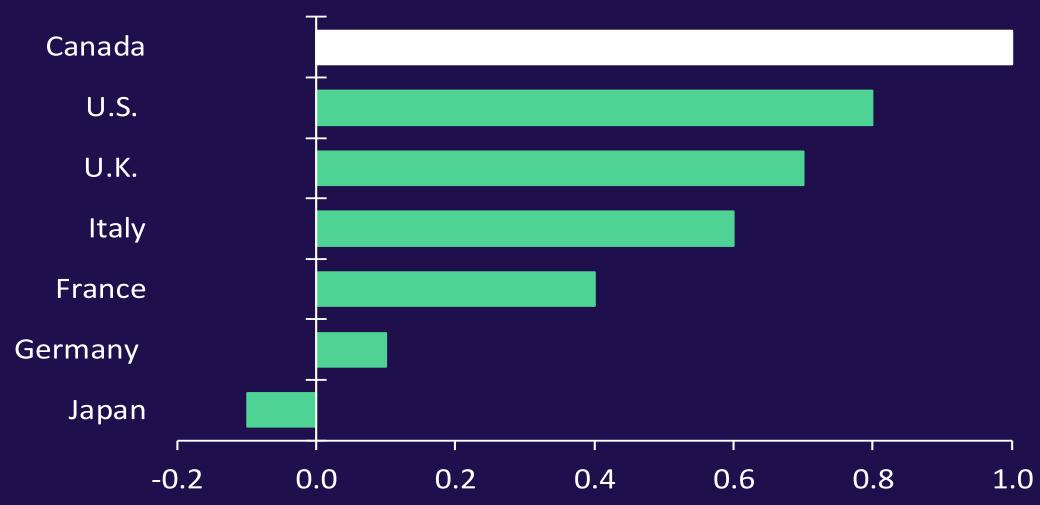
2016	2017	2018
1.4	2.5	1.9



## Canada Leads G7 In Population Growth

G7 Population Growth

(annual average growth from 2011-2016, percentage change)

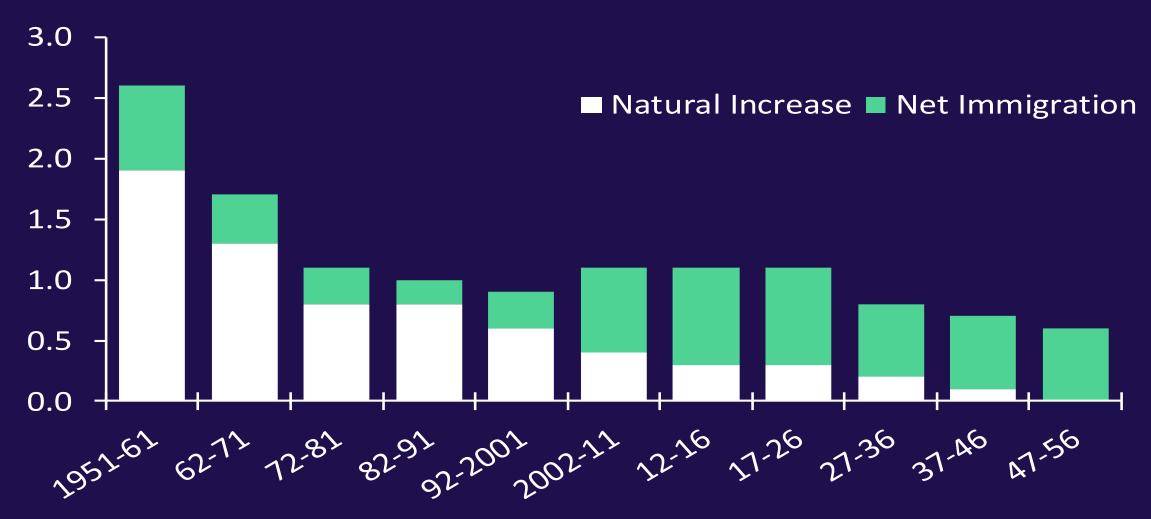


Source: Scotia Bank Economics



## Immigration Dominates Canadian Population Growth

Annual Population Growth (annual average growth, percentage change)

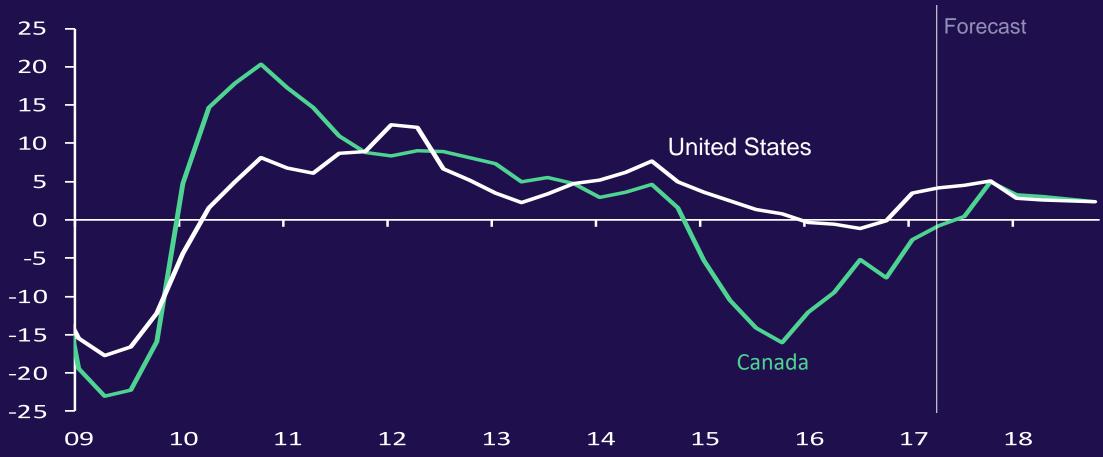


## Business Investment Surge in Canada

Real Non-Residential Business Investment (year/year % percent)



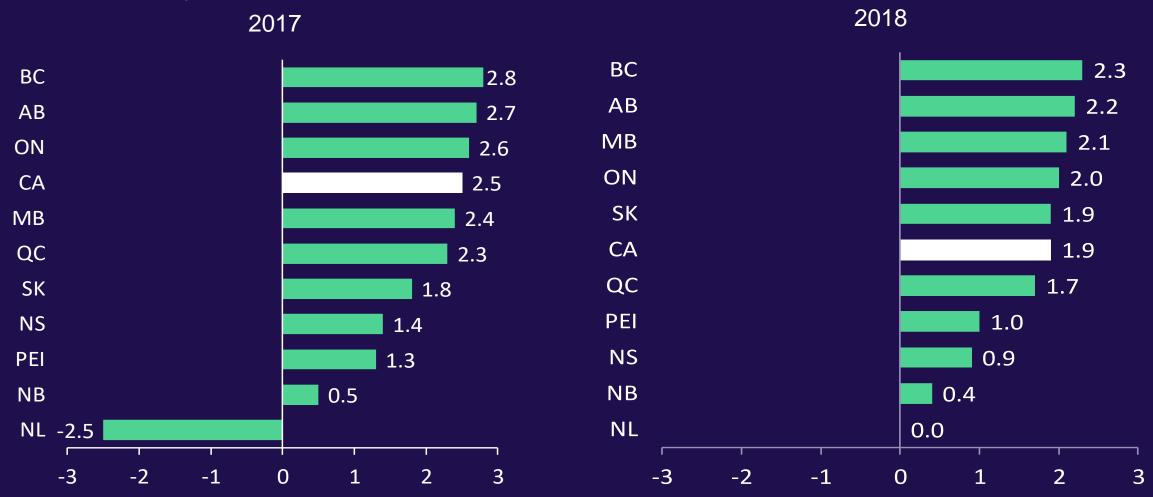






## B.C. on Top As Alberta Climbs Back

Canada: Real GDP Provincial Forecast (year/year % change)



## BoC On Hold ... While Fed Hikes Rate

Overnight Rate (percent)



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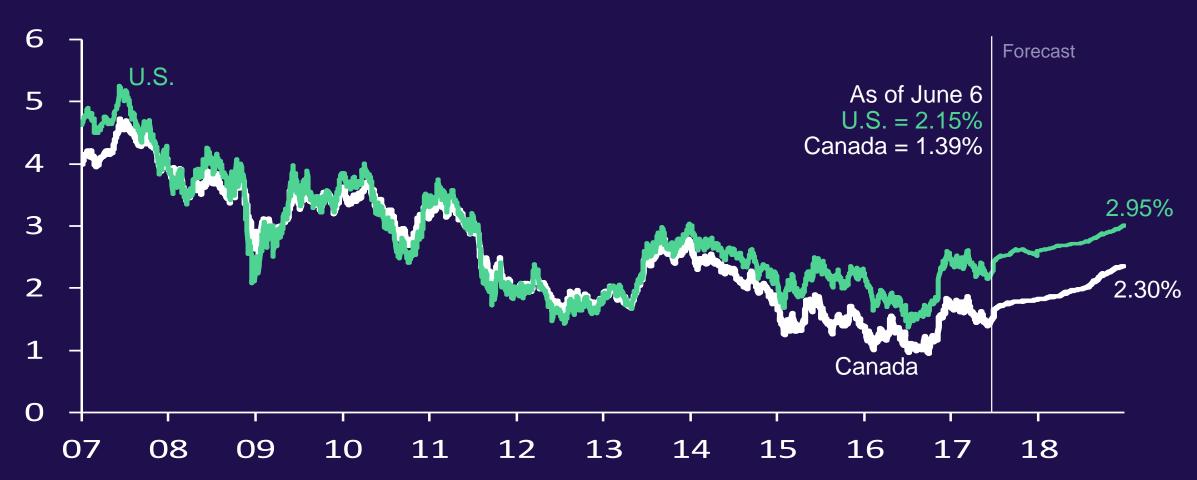


Forecast = Sherry Cooper Assoc. Source: Haver Analytics, Bank of Canada, Federal Reserve Board



## Long Yields Edge Upward On Fed Rate Hikes

10-year Bond Yields (percent)



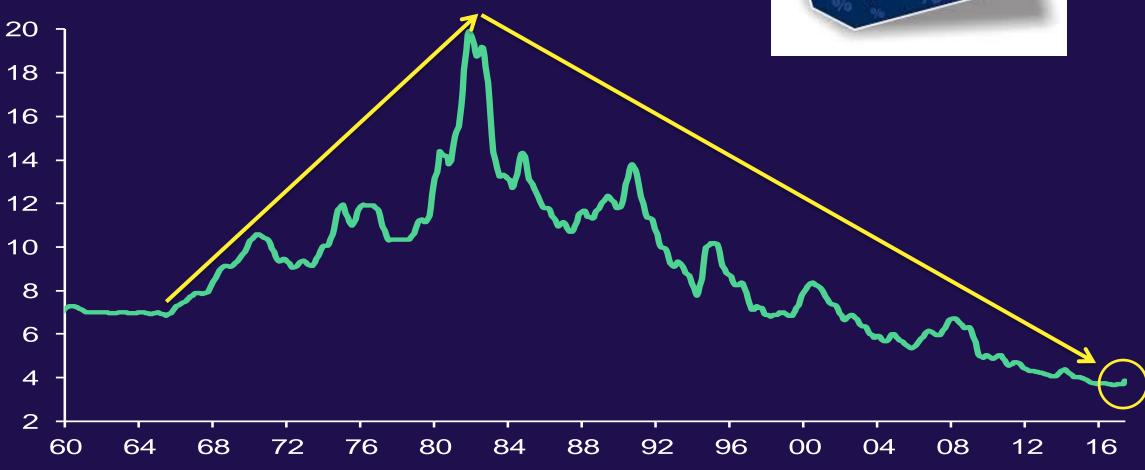
Forecast = BMO Capital Markets Source: Bank of Canada, Federal Reserve Board

## Mortgage Rates Have Bottomed

Canadian Conventional 5-Year Mortgage Rate (percent, smoothed 6-month moving average, as of June 2)



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Source: Haver Analytics

#### Loonie Under Downward Pressure





Oil Price Edges Back Under \$50 US

**Export Duties** 

**Home Capital** 

Banks Downgraded

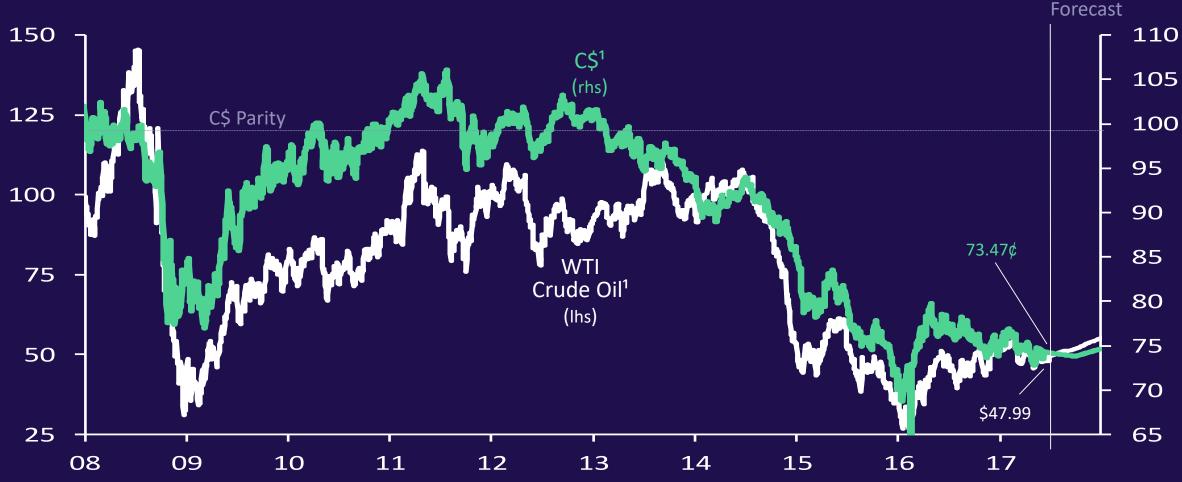
Bank of Canada On Hold

#### Oil Price And The Loonie

(as of June 6, 2017)



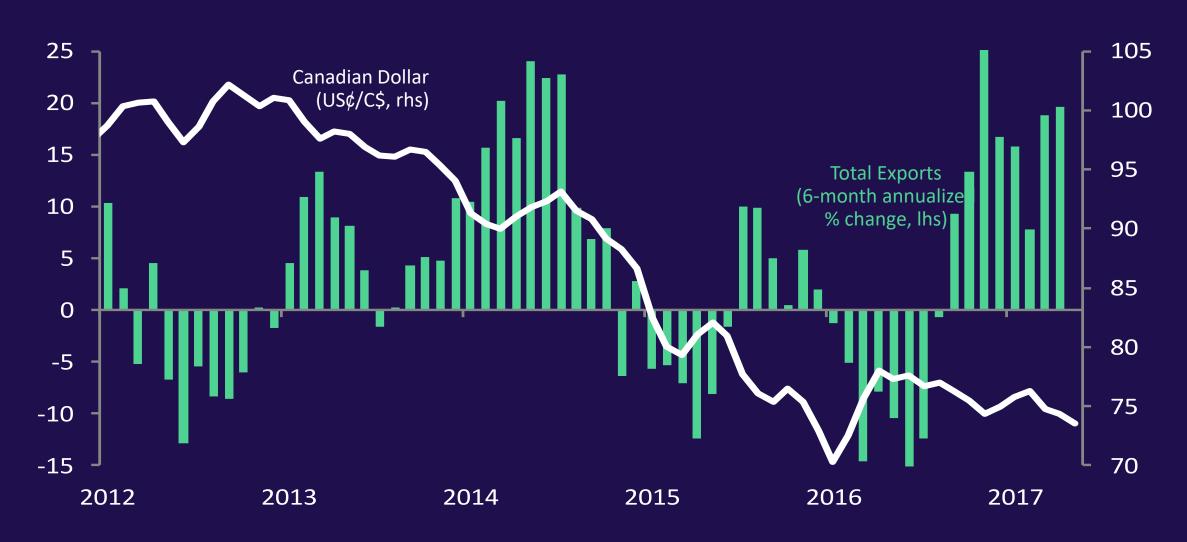
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Forecast = BMO Capital Markets <sup>1</sup> (US\$/bbl) <sup>2</sup> (US¢/C\$) Source: Haver Analytics, Bank of Canada, Bloomberg, U.S. Energy Information Administration



## Lower Canadian Dollar... Exports Respond



Source: Haver Analytics, Statistics Canada

## NAFTA Renegotiation A Risk To The Economy





## Housing Looms Large ...

Canada (percent)



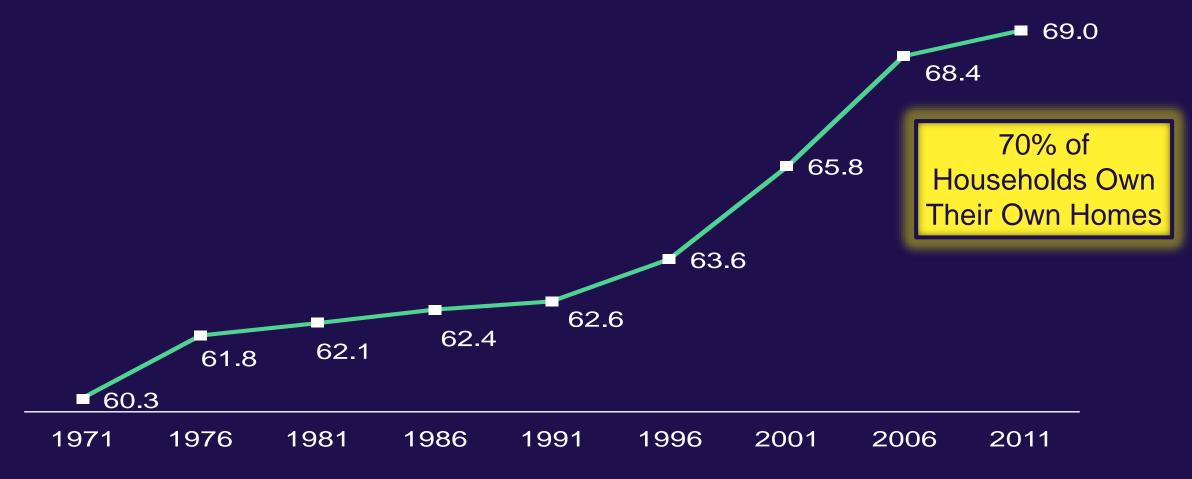
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## Canadian Homeownership At A Record High

Homeowners as a % of all Canadian Households (percent)



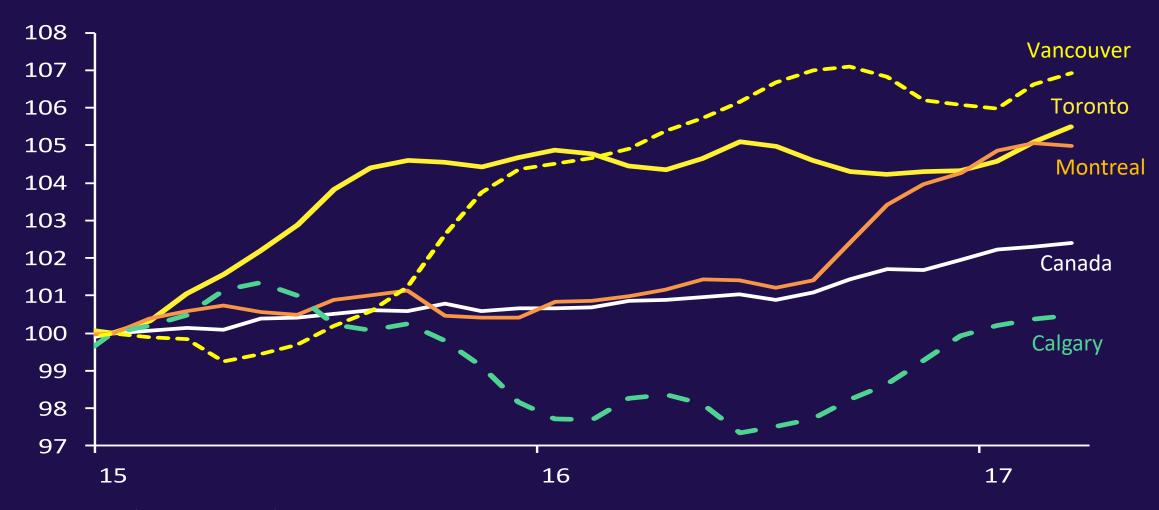
Source: Statistics Canada, Censuses of Population, 1971 to 2006 and National Household Survey, 2011



## Job Creation Strongest in Vancouver and Toronto

**Employment Level** 

(index: January 2015 = 100)



Source: Haver Analytics, Statistics Canada

# People Left Oil-Torn Provinces For Ontario and B.C.

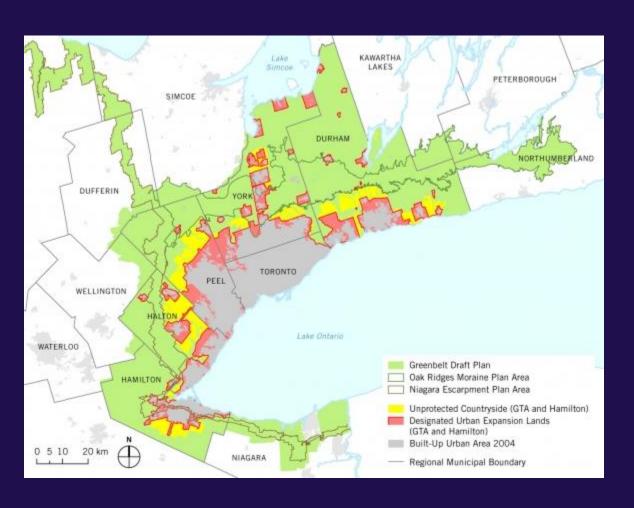
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Interprovincial Migrants (level, 4-quarter moving average)



Source: Haver Analytics, Statistics Canada

### Greenbelt and Intensification Plan

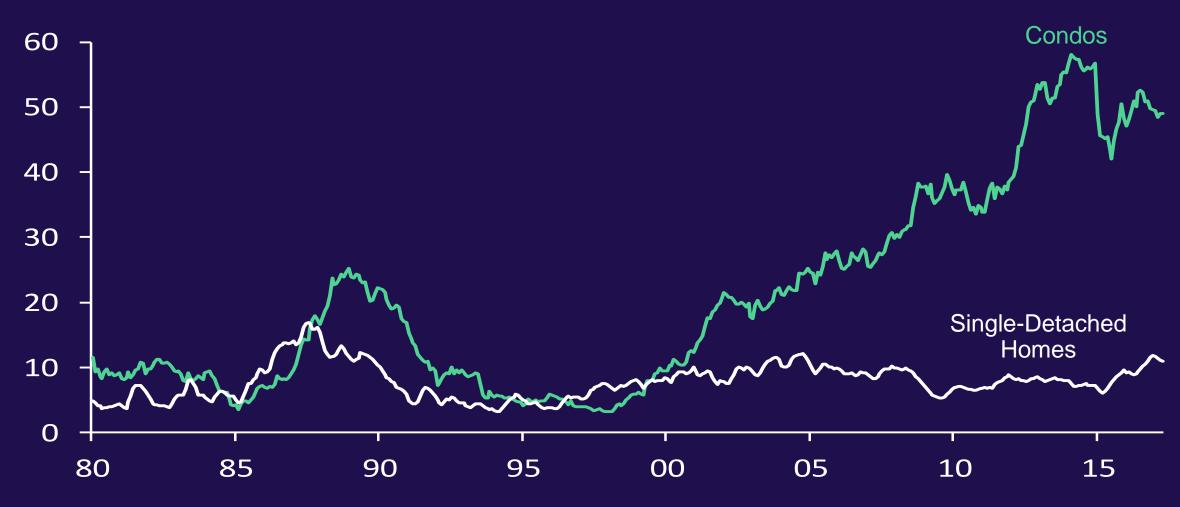






## Housing Supply Make-Up In Toronto Changing Dramatically

Toronto (000s units)



Source: CMHC, Haver Analytics

#### Prices Surge In Toronto



MLS® Home Price Index (HPI) (year/year % change: as of April 2017)

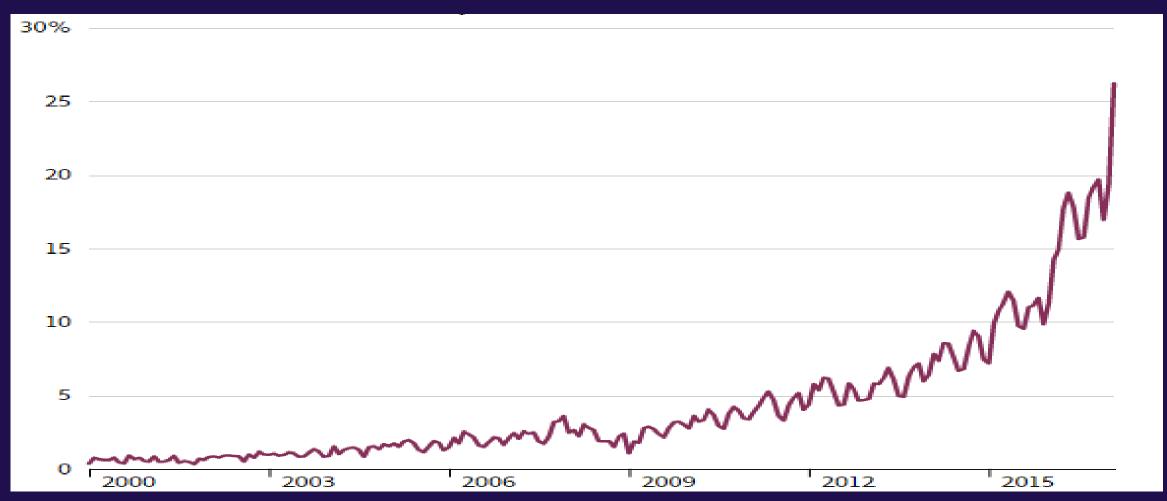


Source: Canadian Real Estate Association (CREA)

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### More Than 25% Of GTA Sales Above \$1 Million

Share of GTA Home Sales Above \$1 Million (percentage)

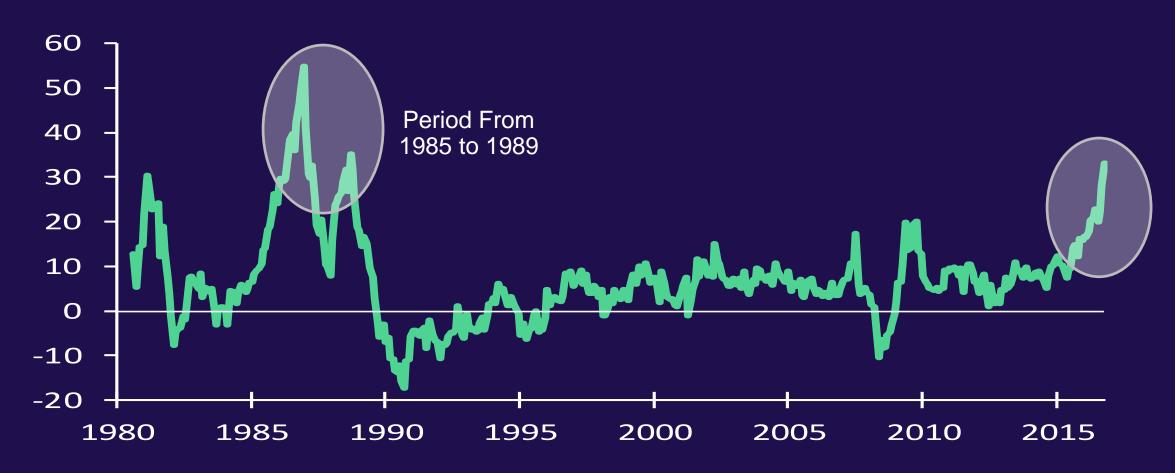


Source: Realosophy



## GTA Average Home Price Growth Still Below Late '80s

Greater Toronto Area Average Home Price (year/year % change, as of April 2017)

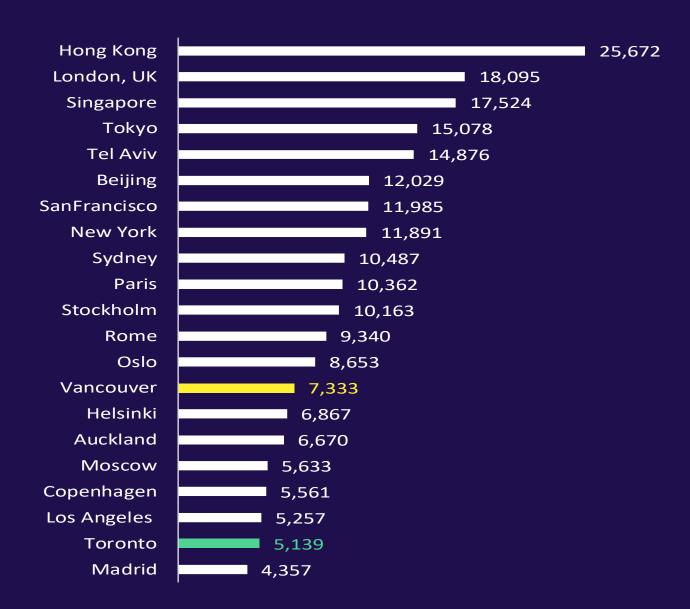


Source: CREA

## Toronto and Vancouver Prices Lag Global Cities



Buyer price per square meter, Apartment (US\$/square meter)



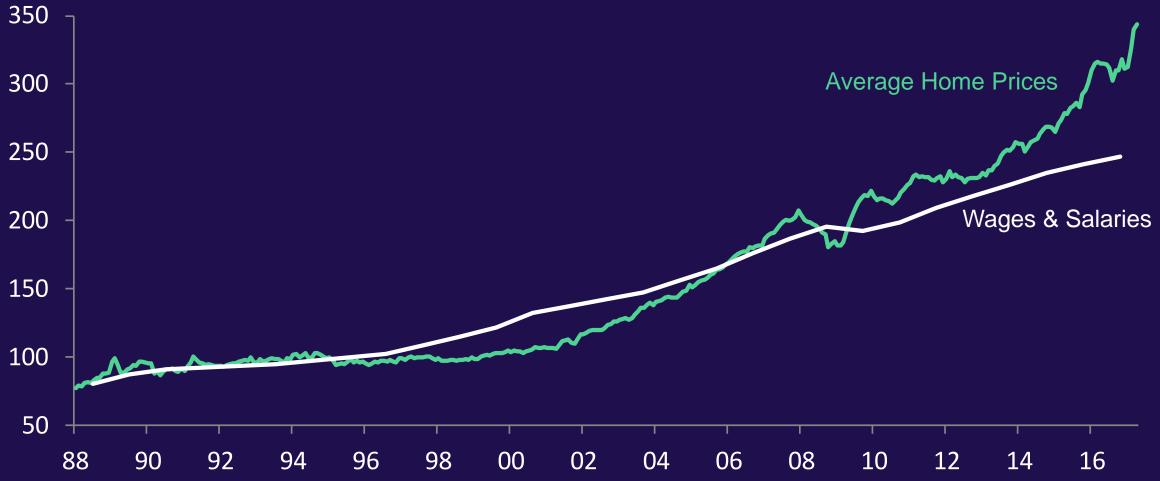
Source: <a href="https://www.numbeo.com">www.numbeo.com</a>, Sherry Cooper Assoc.

## Canadian Housing-to-Income Disconnect

(seasonally adjusted: January 1995 = 100)



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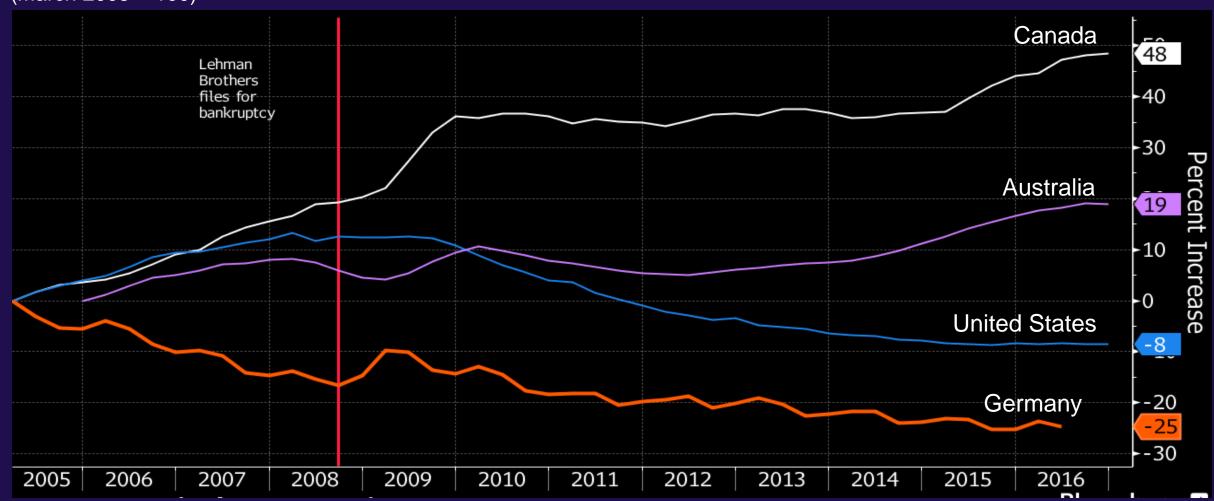


Source: Haver Analytics, CREA, Statistics Canada



## Rising Risks: Record High Debt-to-GDP

Household Debt as a Percentage of GDP (March 2005 = 100)

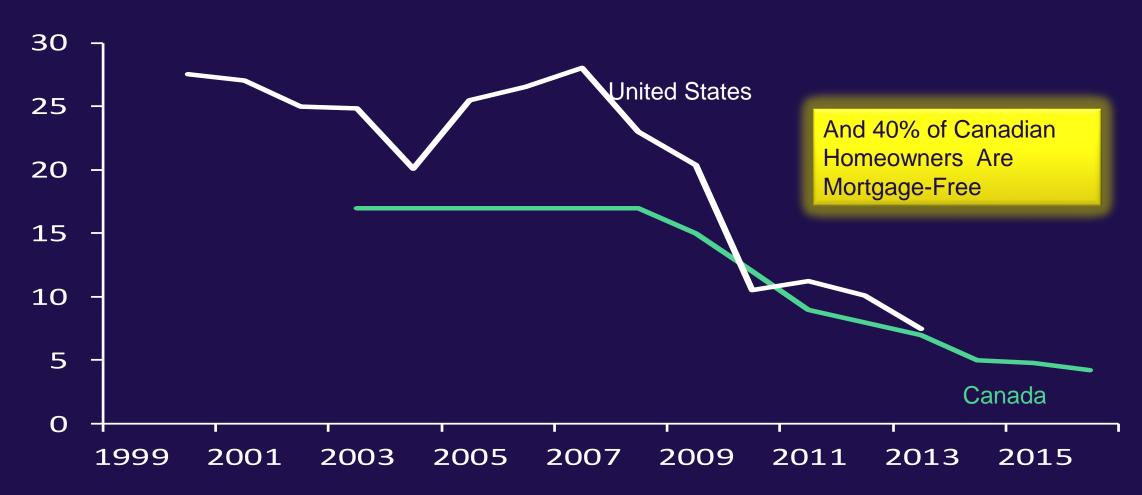


Source: Bloomberg, International Monetary Fund (IMF)



## Share of First-Time Home Buyers With Low Credit Scores

FICO <620 and Beacon <660 (percent)

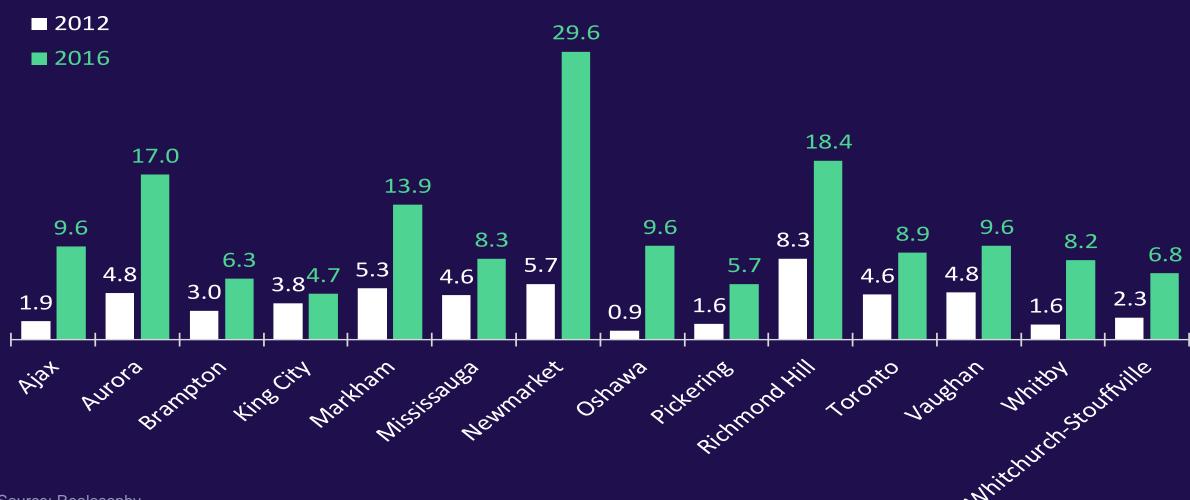


Source: Globe and Mail ("Housing Bubble, Mortgage Trouble: Chill, Canada Isn't 2006 America" by Michael Babad, May 30, 2017)



## Investors or Speculators Buying In GTA Surges

Percentage of GTA Home Purchased by Investors (percent)



Source: Realosophy

### Greater Than Normal Uncertainty in Housing

(June 6, 2017: C\$)





#### **Ontario Budget Actions**

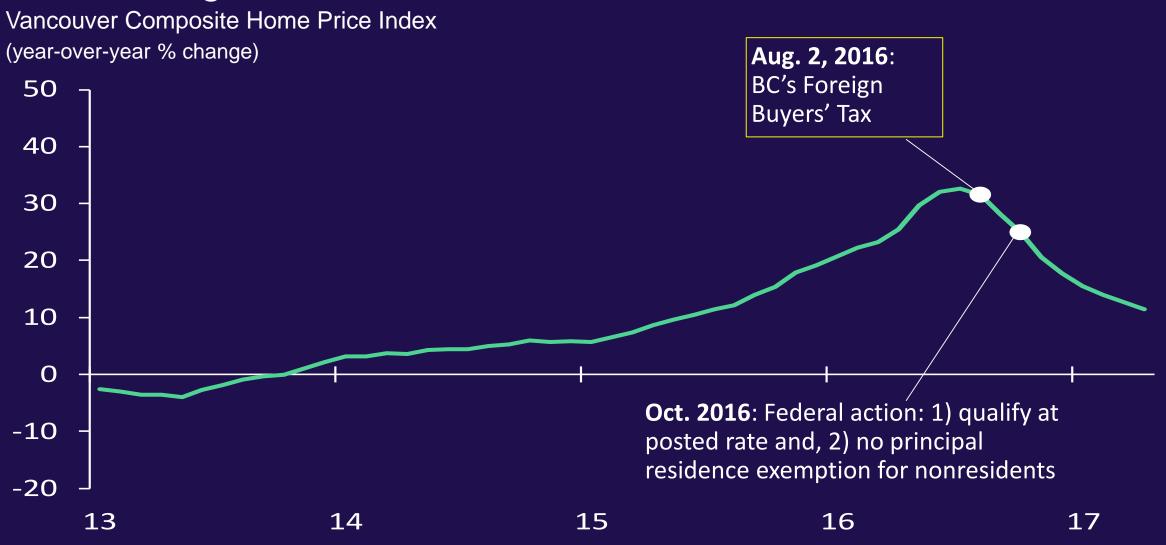
- Foreign Buyer's Tax
- Expanded Rent Controls
   Coming To GTA?
- Vacant Property Tax
- Flipping Tax
   Home Capital Meltdown
   Banks Downgraded

## Unintended Consequences Impact Psychology

Source: Google Finance



## The Cooling Vancouver Price Gains

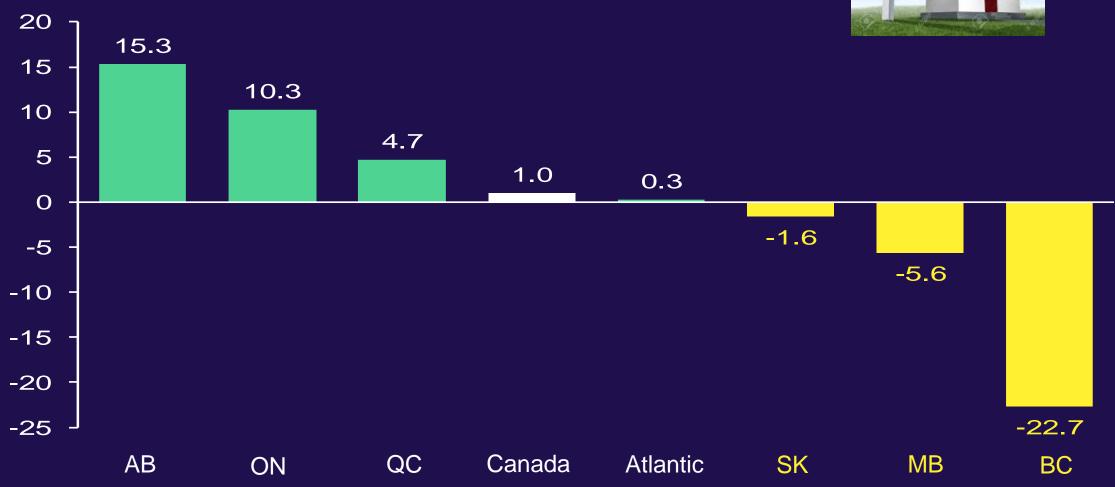


## Vancouver Sales Plummet After Foreign Tax

Existing Home Sales (% change from a year ago, YTD April 2017)







Source: Canadian Real Estate Association, Haver Analytics



## Value of Existing Home Transactions

Existing Home Sales



Source: Haver Analytics, CREA

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## Toronto Housing Slowdown In May



- Active listings surged 43% y/y
- Sales plunged 20% y/y
- Buyers more cautious
- Mortgage lending slowed
- Fewer homebuyers qualify
- Sharp drop in CMHC insurance volumes
- Average selling price dropped 6.2% from April
- But, still 14.9% y/y

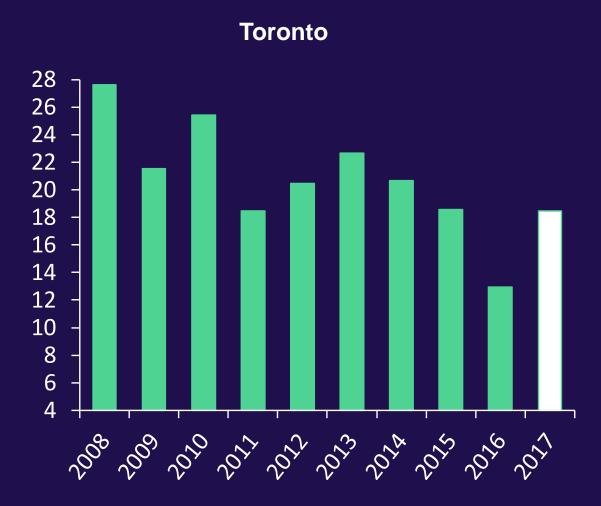
This, after a 33% y/y spike in home prices in March and a 25% surge in April.

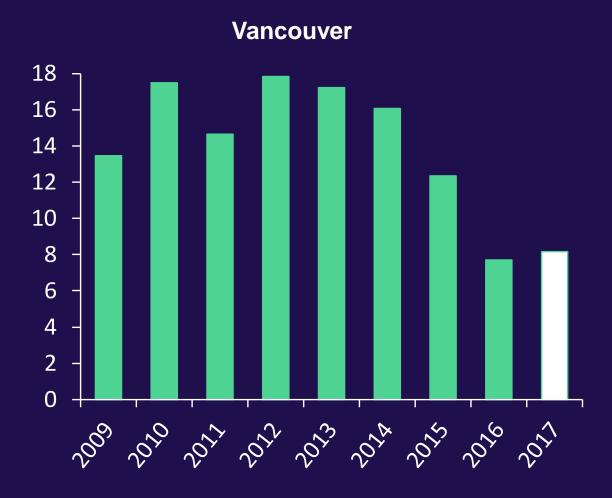
# Listings Surge 43% in GTA in May

Number of Active Listings (000s units, May)



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Source: Toronto Real Estate Board, Real Estate Board of Greater Vancouver, Sherry Cooper Assoc.

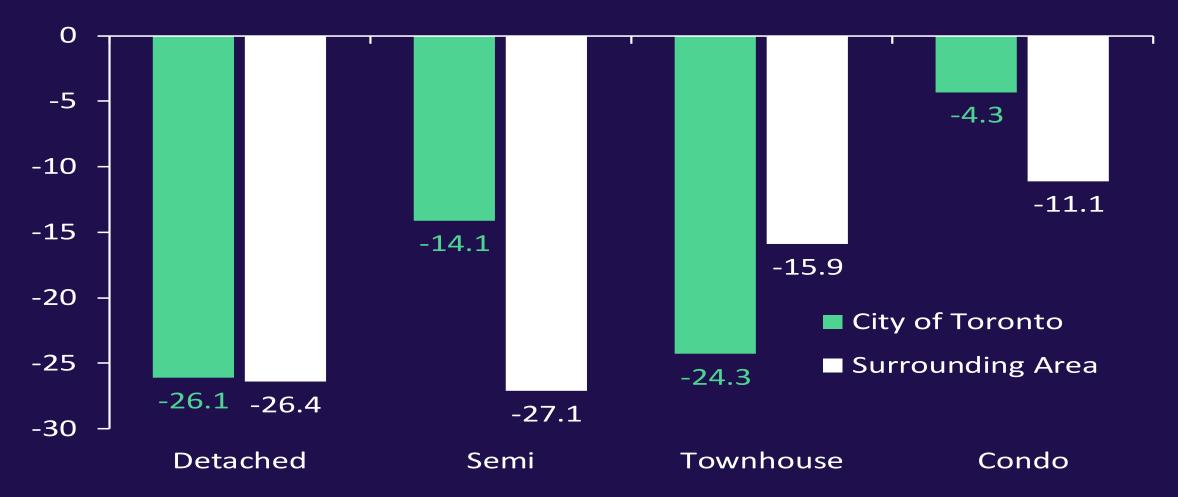
#### **GTA Sales Decline**

Residential Sales: May 2017

(year/year % percent)







Source: Toronto Real Estate Board (TREB)

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## A Cooling Housing Market in Toronto

Sales-to-New Listings – GTA (ratio)

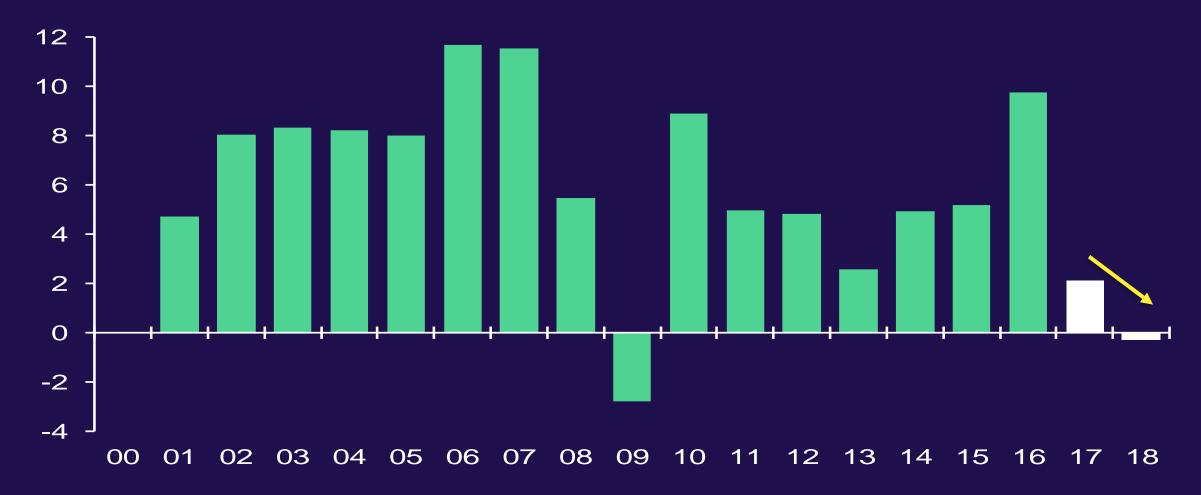


Source: CREA, Haver Analytics

#### Canadian Home Price Inflation Needs To Slow

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House Price Index: Composite 11 (year/year % change)



White bars indicate forecasts. Forecast provided by Royal LePage and RBC Research Source: Teranet/National Bank, Haver Analytics



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